





Annual General Meeting

28 September 2021



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AGM Team



Adam Reynolds
Non-executive
Chairman



Lyn Rees *CEO*



Barry Hextall
CFO &
Company Secretary







- Welcome & Introductions
- Resolutions (Adam Reynolds, Non-executive Chairman)
- Business update with Lyn Rees (CEO)
- Q&A
- Close

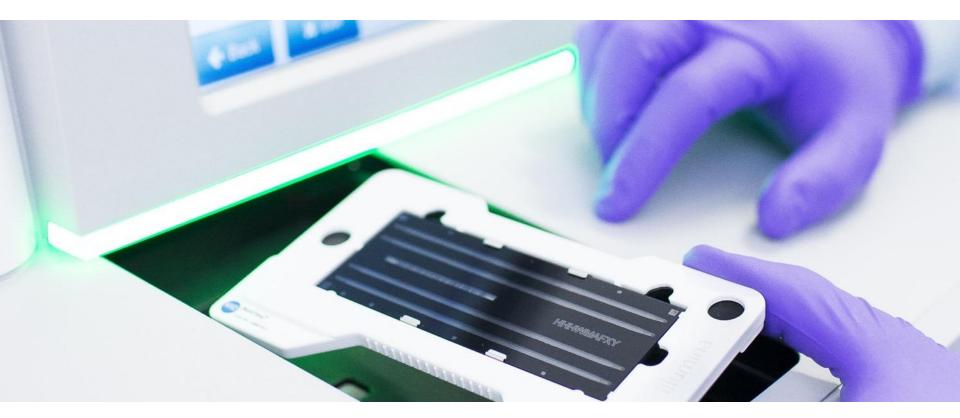
Statement and Resolutions Adam Reynolds: Non-executive Chairman

AGM statement RNS

Ordinary resolutions

- 1. **THAT** the Company's Annual Report and Accounts for the year ended 31 March 2021, together with the Directors' Report and Auditors Report thereon, be received and adopted.
- 2. **THAT** Dr Joanne Mason be elected as a Director
- 3. **THAT** Adam Reynolds, who retires by rotation, be re-elected as a Director.
- 4. **THAT** Dr Stephen Little, who retires by rotation, be re-elected as a Director.
- 5. **THAT** Dr Bill Chang, who retires by rotation, be re-elected as a Director.
- 6. **THAT** Saffery Champness LLP be reappointed as auditors of the Company (the "Auditors") to hold office from the conclusion of the AGM until the conclusion of the next Annual General Meeting of the Company at which accounts are laid before the Company.
- 7. **THAT** the Directors be and are hereby authorised to determine the Auditors' remuneration.
- 8. **THAT**, subject to the Articles of Association of the Company, the Directors be and are hereby authorised generally and unconditionally for the purposes of Section 551 of the Companies Act 2006 (the "Act") to exercise all powers of the Company to allot shares in the Company or to allot equity securities (within the meaning of Section 560 of the Act) and to grant rights to subscribe for, or to convert any security into, equity securities in the Company up to an aggregate nominal amount of £150,000.

Business update



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Business update



- Exceptional pipeline of opportunities in Genomic Technologies, especially in the North American market
- Core business rebounding well across all territories
- Unprecedented business activity levels in Genomic Services,
 especially UK COVID-19 testing services
- The combination of these growth drivers is likely to deliver first half revenues in excess of £15m (*prior year H1: £8.2m; full year 2020-21: £18.3m*).
- Strategic roadmap for growth firmly established and on track

Our long-term strategy remains to build an international molecular diagnostics business of scale, and we have plans to redeploy COVID-generated funds into our core Genomic Service and Genomic Technology business streams.

Investing in the future

T

Yourgene Health in Canada



- Investment in a larger facility in Vancouver to enable transformational growth in manufacturing scale up
- Strengthened commercial team with support across North America and expanded Vancouver team with manufacturing and engineers
- Announced US contract wins now in mobilisation stage for H2 commercial launches by the customer
- Active pipeline of blue-chip opportunities
- LightBench™ platform, reagents and consumables available through Yourgene global distribution channel network
- First and second equity earn-out milestones achieved

Investing in the future

T

APAC



New lab facility U-Town in Taipei

- New improved high spec laboratory facility in Taipei is now operational
- Historic private clinical research customer sample volumes have restarted with a new programme for oncology screening focused on myeloid testing
- First IONA® Nx customer has been installed in Singapore
- IONA® Nx approved for sale in Australia with TGA registration
- Re-structured and re-energised routes to market:
 - Growth of commercial team with key personnel appointments
 - New distribution channels established in Taiwan for LightBench™

COVID-19

Business update



- COVID-19 testing service operating at capacity of 100,000 tests per month
- DHSC surge testing contract win (non-travel) commenced mid-September 2021 (the first under the Microbiology framework)
 - Laboratory capacity doubled to facilitate
 - Contract runs through November 2021
- UK National Microbiology Framework offers further tender opportunities
- Private PCR testing:
 - Despite the proposed change of UK government regulations for PCR testing we expect to see consistent volumes through to end of October
 - Testing mix will change from November as UK changes take effect, with non-travel continuing and uncertain travel dynamic as number of travellers increase but PCR coverage reduces
- Clarigene® product sales to other COVID testing partners during H1 is approx.
 £1million
- Invested platform will provide future revenue opportunities outside of COVID

Yourgene Genomic Services

Growth milestones over the last 12 months



- Genomic Services brings together UK and Taiwan laboratories to broadening the clinical and research services offering
- Launched IONA® Care from the NIPT laboratory offering
 - Extended clinical menu and bringing new clinical customers, including key partners
 - >6,000 NIPT tests processed in UK lab in last 12 months, 20% increase on previous year
- Launched genoSCORE™-lab a polygenic risk score for Alzheimers test
- Strengthening pharma partnerships with CRO core services for genotyping, microarray and DNA extraction projects
- Investments in services reaping rewards:
 - Global headcount: 90
 - Expanded and re-fitted laboratories in Manchester and Taipei
 - ISO: 15189 accreditation achieved for COVID testing
- Opportunities to expand into other territories

Outlook

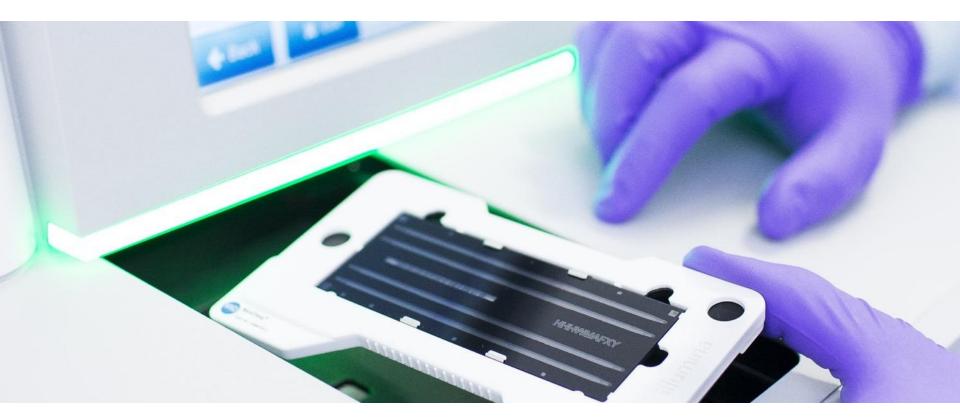
Strong momentum for transformational growth



- FY21 was a year of investment and adaptation
- H1 showing positive rewards from this with strong revenues and recovery
- Core business performing well across the portfolio:
 - Ranger™ Technology / LightBench exciting pipeline and new markets opened up with commercial channels
 - NIPT workflow opportunities progressing in new territories (US, Singapore)
 - CRO core services building on existing partnerships and strong pipeline
- Investments in facilities, quality systems and talent in APAC, Canada and UK are supporting transformational scale-up to supporting compelling growth opportunities
- DHSC contract for surge COVID testing is now live

Our long-term strategy remains to build an international molecular diagnostics business of scale, and we have plans to redeploy COVID-generated funds into our core Genomic Service and Genomic Technology business streams.

Questions & Answers



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Close



- Thank you for joining us for the first hybrid /virtual Yourgene Health plc AGM
- Thanks to all our presenters and to "Investor Meet Company" for hosting the event on their platform
- Any questions that we didn't have time to answer we will try to answer via the IMC portal within the confines of information already disclosed to the market through regulatory notifications
- A copy of this presentation and the recording will also be made available on the IMC portal and the Yourgene Health website

https://www.investormeetcompany.com/yourgene-health-plc/

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