



## Interim Results to 30 June 2023

October 2023

Transforming kidney transplant outcomes

# DISCLAIMER



**THIS PRESENTATION AND ITS CONTENTS ARE NOT FOR RELEASE, PUBLICATION OR DISTRIBUTION, IN WHOLE OR IN PART, DIRECTLY OR INDIRECTLY, IN OR INTO OR FROM THE UNITED STATES OF AMERICA (THE "U.S.") (EXCEPT TO CERTAIN INVITED QIBS AND AIS (AS DEFINED BELOW), CANADA, AUSTRALIA, JAPAN OR ANY JURISDICTION WHERE SUCH DISTRIBUTION IS UNLAWFUL.**

This document is the sole responsibility of the directors of Verici Dx plc (the "Company"). This document comprises an institutional marketing presentation. Singer Capital Markets (together with its affiliates, "SCM"), which is authorised and regulated by the Financial Conduct Authority, is acting as the nominated adviser and broker to the Company.

The information contained in, and communicated to you during, this presentation does not constitute, or form part of, any offer to sell or issue, or any solicitation of an offer to purchase or subscribe for any shares in the Company nor shall this presentation, or any part of it, or the fact of its distribution, form the basis of, or be relied on, in connection with any contract. In no circumstances will the Company be responsible for any costs, losses or expenses incurred in connection with any appraisal or investigation of the Company or for any investment decision taken in relation to its ordinary shares. In furnishing this presentation, the Company does not undertake or agree to any obligation to provide the recipient with access to any additional information or to update this presentation or to correct any inaccuracies in, or omissions from, this presentation which may become apparent. This presentation is being supplied to you solely for your information and may not be copied, reproduced, further distributed to any person or published, in whole or in part, for any purpose

No reliance may be placed for any purpose whatsoever on the information contained in this presentation or on the completeness, accuracy or fairness thereof. No undertaking, representation, warranty or other assurance, express or implied, is made or given by or on behalf of the Company or SCM, or any of their respective directors, officers, partners, employees, agents or advisers or any other person as to the accuracy or completeness of the information or opinions contained in this document and no responsibility or liability is accepted by any of them for any such information or opinions. Notwithstanding the aforesaid, nothing in this paragraph shall exclude liability for any undertaking, representation, warranty or other assurance made fraudulently.

Neither this presentation nor any verbal communication shall constitute, or form part of, any offer, invitation or inducement to any person to underwrite, subscribe for, or otherwise acquire or dispose of, any shares or other securities in Verici Dx plc ("Verici Dx") in any jurisdiction.

## Forward-looking statements

This presentation and information communicated verbally to you may contain certain projections and other forward-looking statements with respect to the financial condition, results of operations, businesses and prospects of Verici Dx. The use of terms such as "may", "will", "should", "expect", "anticipate", "project", "estimate", "intend", "continue", "target" or "believe" and similar expressions (or the negatives thereof) are generally intended to identify forward-looking statements. These statements are based on current expectations and involve risk and uncertainty because they relate to events and depend upon circumstances that may or may not occur in the future. There are a number of factors which could cause actual results or developments to differ materially from those expressed or implied by these forward-looking statements. Any of the assumptions underlying these forward-looking statements could prove inaccurate or incorrect and therefore any results contemplated in the forward-looking statements may not actually be achieved.

Nothing contained in this presentation or communicated verbally should be construed as a profit forecast or profit estimate. Investors or other recipients are cautioned

# Clear market opportunity with compelling company positioning

## Significant Unmet Need and Large Market

- Unacceptably high rate of transplant rejection (37-50%) with inadequate standard of care
- Large addressable market opportunity worth over \$5bn and growing

## Innovative Product Platform

- RNA signature-based transplant technology producing high performing and actionable diagnostics enabling accurate, data-driven support for critical decisions where there is now guesswork
- Three complementary tests covering full transplant lifecycle with expansion opportunities into new organs and technologies

## Strong Clinical Data and Validation

- Technology developed over 10 years with three peer reviewed publications and more expected within next year
- 1 product in commercial launch, 1 completed validation and 1 product validation endpoint in 15 months
- Highly curated data within an innovative environment to promote collaboration and scalability

## Experienced Team and Accelerated Path to Market

- Experienced diagnostics and transplant teams and early adopting centers
- Accelerated regulatory & reimbursement path for commercial launch within 24 months

## What is the risk of rejection?

### Current practice:

#### **Broad Clinical Factors/Score**

- Too general and largely ignored

#### **No prognostic information**

- “One Size Fits All” therapy protocol

**Under-treatment** can lead to  
**Immune System-caused rejection**



**Therapeutic Dilemma**

## Is the graft being rejected or damaged?

### Current practice:

#### **Standard of Care**

- Misses 30% of all cases

#### **Competitive tests**

- cfDNA is non-specific
- Measures the “debris” after damage has occurred

**Over-treatment** can result in  
**drug toxicity, viral infections and malignancy**

Clinicians needs better diagnostics to replace the guesswork

# clarava™

## Pre-Transplant Prognostic

mRNA 10 gene Signature

Advantages:

- Provides risk score for early acute rejection within the first 6 months
- Informs therapeutic modulation
- No current competitors



Patients now can be prescribed treatment at an appropriate level

# protega™

## Fibrosis/Long-term Prognostic

mRNA 9 gene Signature

Advantages:

- Replaces biopsy on a monitoring basis

# tutivia™

## Post-Transplant Prognostic

mRNA 17 gene Signature

Advantages:

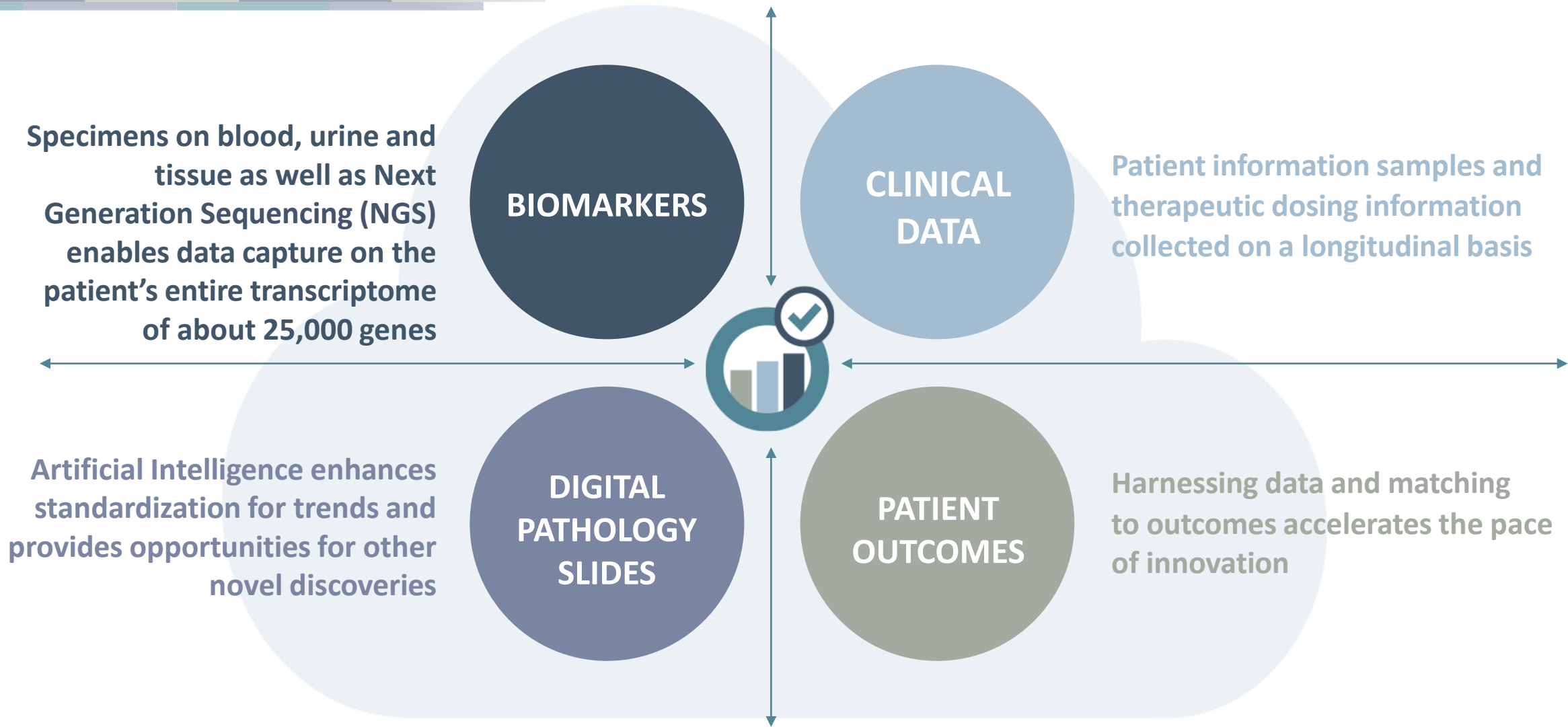
- Specific real time diagnostic of immune activation before irreversible damage occurs
- Sequencing is more accessible and stable than microarray

- **Two clinically validated products:**
  - **Tutivia™**: Positive clinician feedback following its commercial launch at the start of the year
    - Peer-reviewed publication imminent
  - **Clarava™**: On track for initial US commercial use under prospective real-world evidence (RWE) studies
    - Abstract accepted
- **Preliminary reimbursement rate of \$2,650** (median), above market expectations
  - For both Tutivia™ and Clarava™ via 'gapfill' method (valid for 3 years from January 2024)
- **Further progress on Protega™ product** with patient enrolment completed
- **Strong IP protection:** portfolio of 18 patents across five patent families
  - includes two US patents protecting core technologies
- Achieved **CLIA Certificate of Compliance in 49 states**
- **Medicaid approvals in 15 states with a further 12 pending**, a key catalyst for driving adoption
- **Continued development of our research collaborations** including leveraging specimen and data assets

- **Initial transplant centre adoption**
  - Slower than anticipated
    - CMS “clarifications” caused short-term confusion. This appears to be resolving in Q3
    - Logistical issues around sample collection process now resolved with a new approach in operation
    - Commercial decision to operate with a very small sales team to focus on a high-quality customer experience while carefully managing costs
- **Technical Assessment (“TA”) submission dependent upon peer-reviewed publication**
  - Forms part of TA submission for Local Coverage Determination (“LCD”) from Medicare
  - TA now expected in 2024 (vs. previous expectation Q4 2023)
- **Revenue mix**
  - Slower adoption of Tutivia™ expected to be offset by income from research collaborations/ access to specimen and data assets
- **Cash runway to mid 2024 (guidance unchanged)**

- Tutivia™: Increasing adoption and tests ordered
  - Doubled the number of centers in the early adoption programme through Q3
  - Excellent clinical feedback – follow us on Social Media (e.g. LinkedIn, X etc.) for clinician video interviews
  - Medicare and private payor pricing and coverage submission for Tutivia™ still expected this year
- Clarava™: Progressing towards initial US commercial launch after clinical positioning
- Option for a distribution partner or a modest direct sales force of around 10 to 12 individuals, to facilitate more ambitious targets over time
- Progress on publications, with final responses submitted for peer-reviewed publication on the Tutivia™ clinical validation
- Options to monetize research opportunities – Directors believe that the commercial value of specimen and data assets exceeds total cash raised to date





DELIVERING INCREASINGLY PERSONALISED TRANSPLANT MEDICINE

## Cash Flow Statement

### Six months to 30 June 2023

<b>Unaudited</b>	<b>\$'000</b>
Net outflow from operating activities	(4,766)
Investing activities	(106)
Financing activities	28
Net decrease in cash	(4,844)
<b>Cash at 30 June 2023</b>	<b>5,249</b>

### Comments

- Operating outflow in H1 2022 of \$5.0m.
- Investing flows: capex (\$23k) and spend on patents (\$83k).
- Financing flows: interest (\$122k), interest and lease repayments (\$94k).
- With revenue expectations and higher than expected research-related revenues, cash runway to mid 2024.

## Income Statement

### Six months to 30 June 2023

Unaudited	\$'000
Gross margin	16
Administrative expenses	(4,825)
Depreciation and amortisation	(472)
Share based payments charge	(99)
Finance income	122
Finance expense	(15)
<b>Loss for the period</b>	<b>(5,273)</b>

### Comments

- Revenues of \$19k
- Largest items of expenditure:
  - Wages: \$1.8m with average 14 members of staff – prior period \$1.3m with average 10 members of staff
  - R&D: \$1.6m – prior period \$2.3m.

## Balance Sheet

As of 30 June 2023

Unaudited	\$'000
Tangible assets	1,641
Intangible assets	2,037
Trade and other receivables	426
Cash at bank	5,249
Trade and other payables	(2,044)
Lease and right of use	(621)
<b>Net assets</b>	<b>6,688</b>

## Comments

- Tangibles: includes \$823k spent over the period on CLIA lab
- Intangible: \$1.5m cost of original license from Renalytix and additional spend on patents
- Receivables: mainly prepayments \$288k
- Payables: mainly accruals \$1.0m, of which main component (\$788k) is costs from trial sites not yet billed
- Leases: finance lease for sequencer (\$200k) and right of use asset for property lease (\$421k)

## Follow us

LinkedIn: [linkedin.com/company/verici-dx](https://www.linkedin.com/company/verici-dx)

Twitter: [@VericiDx](https://twitter.com/VericiDx)

Website: [vericidx.com](https://vericidx.com)

---

The logo for clarava, consisting of a stylized eye icon followed by the word "clarava" in a lowercase sans-serif font.The logo for tutivia, consisting of a stylized eye icon followed by the word "tutivia" in a lowercase sans-serif font.The logo for protega, consisting of a stylized eye icon followed by the word "protega" in a lowercase sans-serif font.

## Appendix

- Board
- Scientific Advisory Board



**Julian Baines**  
*Non-executive Chairman*  
EKF Diagnostics, BBI



**Sir Ian Carruthers**  
*Senior Independent*  
*Non-executive Director*  
Chancellor UWE, Snr Director NHS



**Lorenzo Gallon**  
*Independent Non-executive*  
*Director, Chair of SAB*  
NorthWestern Medical Prof.



**Erik Lium**  
*Non-executive Director*  
President, Mount Sinai  
Innovation Partners



**James McCullough**  
*Non-executive Director*  
Renalytix AI,  
Exosome Diagnostics



**Sara Barrington**  
*CEO*  
LungLife AI, BBI,  
Exosome Diagnostics

\* Chair of the Samuel Bronfman Department of Medicine, Dean for Clinical Integration and Population Health Management at the Icahn School of Medicine at Mount Sinai

Lorenzo Gallon, MD (Chair)



Tony Dorling, MD



Richard Formica, MD



Roslyn Mannon, MD



Peter Nickerson, MD



Philip O'Connell, MD



Emilio Poggio, MD



David Rothstein, MD



Kathryn Wood, Dphil



Weijia Zhang, PhD



- Five (5) past presidents of major international Transplant organizations (AST, TTS, ASTS)
- Current President of American Society of Transplantation
- Represent transplant centers processing about 2,000 transplants annually

AST: American Society of Transplantation  
TTS: The Transplantation Society  
ASTS: American Society of Transplant Surgeons